



# What is a Capital Recovery & Reinvestment Program?



Identify and capture energy & operational savings



### Reinvest those savings

back into tackling CIP priorities, modernizing the City, and driving economic development with little to no impact to current budget or bond capacity



Providing a turnkey funding & modernization solution with guaranteed savings

# Phase 1 Results







\$13.9M

In City modernization & efficiency upgrades

\$482k

Actual 2019-2021 Electricity Savings

28

Additional Tournaments

\$740k

In projected annual savings & revenue

\$3.3M

Actual 2019-2021 Economic Impact

11,490

Additional Visitors

#### City Needs Addressed:

- o 5 Synthetic turf soccer fields at Cyr and DP
- o LED Sports Field Lighting at 17 fields & courts
- Over 3,500 LED replacements Citywide
- Significant HVAC upgrades at multiple sites
- New electrical infrastructure at VMP
- o Replacement of the inoperable wave machine
- Wastewater aeration control upgrades

# Why Did We Engage with Schneider Electric on Phase II?

Staff worked with Schneider Electric for the past 12 months to develop a turnkey solution to advancing Council's Strategic Plan and Parks Master Plan.

#### The final solution advances the following Council Strategic Plan Goals:

- Goal 4 Effectively plan for and manage water resources
- Goal 6.1 Explore different technologies and partnerships relevant to economic development and expand where appropriate, such as broadband and 5G availability, EV charging stations, and relevant emerging technologies.
- Goal 6.4 Maximize the economic impact of the municipal airport.
- Goal 6.5 Expand sports tourism opportunities
- Goal 6.5.2 Identify phases and the funding plan for improvements at the VMPSC
- Goal 10 Increase sports tourism revenue by \$3M over the next 2 years
- Goal 10.4 Prioritize the implementation of the Parks Master Plan as funding permits
- o Goal 12 Fully fund the Parks Master Plan over the next 10 years



# Why Did we Engage with Schneider Electric?

**Current Challenges** 

Dilapidated Sports
Complex with no water or
electrical access

Unreliable Airport Runway Lighting and Controls

Very Limited EV Charging Infrastructure

Aspirations of a Smart City Infrastructure

Outdated pumping and mech. systems at COVE

Inefficient systems and aging city buildings

40-Year-old leaking City Hall roof

Strategic Leadership Plan (FY22-23)

### What are we trying to accomplish with this project?

- Kick-start Parks Master Plan and initiate development of Veterans Memorial Park Sports Complex
- Provide the community with new athletic amenities
- Increase sports tourism with marketable modernizations to sports areas
- Address aging City infrastructure
- Launch Electric Vehicle (EV) Infrastructure pilot for community and guests
- Advance Sierra Vista's energy & water-savings commitment
- Increase direct revenue and economic impact
- Tangibly advance City's Strategic Leadership Plan:

INCLUDE

Citizen Engagement **IGNITE** 

Economic Dev. and Community Prosperity

**INVEST** 

Responsible Stewardship **INNOVATE** 

Quality of Life







- Football Field and Track
- New Howard Field
- LED Sports Field Lighting
- Add Basketball Courts
- Add ADA Pathways
- New Irrigation Lines
- Well, Storage Tank, and Booster Pumps
- Upgrade Gym HVAC System

Strategic Plan Goals 6.5 | 6.5.2 | 10 | 10.4 | 12

# Economic Development



- EV Charging Stations
- LED Runway Light and Control Upgrades

Strategic Plan Goals 6.1 | 6.4

# Efficiency & Infrastructure



- Smart Irrigation System
- Major COVE Renovations
- Solar Covered Parking
- City Hall Roof Replacement
- Sports Building HVAC
- Bldg. Envelope Upgrades

Strategic Plan Goals 4 | 6.1





### Scope of Work

Football Field and Track

**New Howard Field** 

**LED Sports Field** Lighting

Add Basketball Courts

Add ADA Pathways

New Irrigation Lines Well, Storage Tank, and Booster Pumps

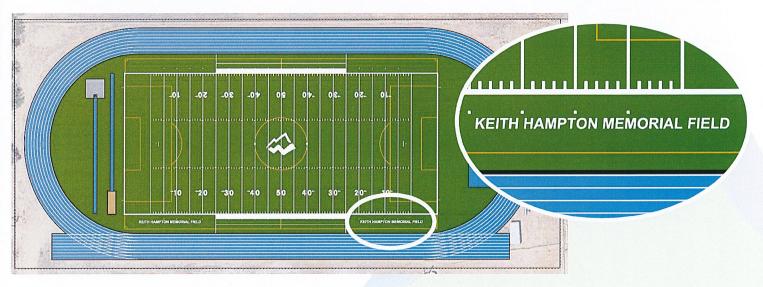
Upgrade Gym HVAC System

### Council Strategic Plan Goals:

- 6.5 Expand sports tourism opportunities
- **6.5.2** Identify phases and the funding plan for improvements at the VMPSC
- 10 Increase sports tourism revenue by \$3M over the next 2 years
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- Complete synthetic turf replacement of dilapidated football field at VMPSC
- Turnkey Rubberized sports running track
- ADA compliant path to all sports complex
- All secondary improvements for a turnkey field and track solution:
  - Goal post replacement
- Shotput and discus
- Secondary field lines for multi-use

- Long Jump/Triple Jump
- Pole Vaulting Boxes
- Concrete curbing & security fencing







### Scope of Work

Football Field and Track

**New Howard Field** 

LED Sports Field Lighting

Add Basketball Courts

Add ADA Pathways

**New Irrigation Lines** Well, Storage Tank, and Booster Pumps

Upgrade Gym HVAC System

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#### **Current Challenges**

- Abandoned field was originally configured for middle school baseball
- Inadequate drainage
- Fly-ball safety hazard with MLK

- Design and install completely new Howard Field
- Modify existing layout to be north facing
- Provide all improvements for a turnkey baseball/softball field:
  - o Dugouts (x2)
  - 30' Backstop netting system
  - 3-row bleachers (x2)
  - Bases, foul poles, etc.
  - Concrete Curbing
  - Perimeter security fencing
  - Sand base with sub-drainage









### Scope of Work

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**LED Sports Field** Lighting

Add Basketball Courts

Add ADA Pathways

**New Irrigation Lines** Well, Storage Tank, and Booster Pumps

Upgrade Gym HVAC System

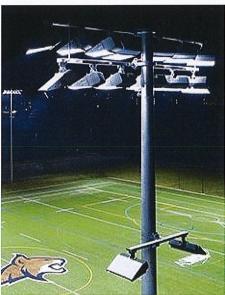
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- Install New LED MUSCO sports field lights and electrical infrastructure
- Areas include:
  - New Football Field and Track
  - o (6) Existing Tennis Courts
  - o (2) New Basketball Courts

- New Howard Softball Field
- Proposed Sand Volleyball Court
- Existing Baseball Field









### Scope of Work

Football Field and Track

New Howard Field

**LED Sports Field** Lighting

Add Basketball Courts

Add ADA Pathways

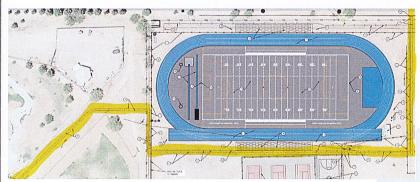
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**Upgrade Gym HVAC** System

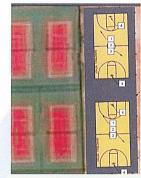
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- Add (2) new turnkey full-court basketball courts at VMPSC
- Add ADA pathways to service new sports amenities at VMPSC
- Install new Well, Storage Tank, and Booster Pumps
  - Reconnect to existing Veteran's Memorial Park
- New irrigation lines for sports complex connected to new well & booster pumps
  - Includes new controls and flow sensors
  - Areas include Baseball, Softball, Football, and Volleyball
- Replace 20+ year-old Evaporative Coolers at Gym & upgrade ductwork



ADA Path at VMPSC



**Basketball Courts** 



**Evaporative Cooler** 



# **Economic Development**



Scope of Work

**EV Charging Stations** 

LED Runway Lights & Control Upgrades

### Council Strategic Plan Goal:

 6.1 - Explore different technologies and partnerships relevant to economic development and expand where appropriate, such as broadband and 5G availability, EV charging stations, and relevant emerging technologies

#### **Current Challenge**

 With only 2 public charging stations, Sierra Vista is virtually inaccessible to a rapidly growing number of EV drivers

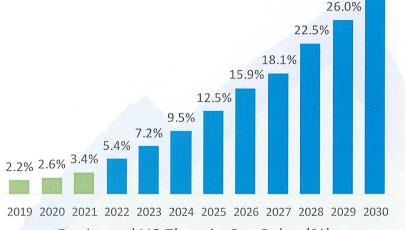
#### **Scope Details**

- Launch EV charger pilot program in strategic locations to enhance sports tourism and ED efforts
- (8) charging stations, with (11) total charging ports
  - (5) Level III Rapid chargers
  - o (3) Level II Fast Dual-chargers

Location	Charger Type	Size	# of Ports
Sports Complex	Level III Rapid	(2) 50kW	2
Stone Field	Level II Fast	(1) 9.6kW	2
	Level III Rapid	(1) 50kW	1
Library	Level II Fast	(1) 9.6kW	2
	Level III Rapid	(1) 50kW	1
Cyr Park	Level II Fast	(1) 9.6kW	2
	Level III Rapid	(1) 50kW	1



29.5%



Projected US Electric Car Sales (%)



# **Economic Development**



Scope of Work

EV Charging Stations

**LED Runway Lights & Control Upgrades** 

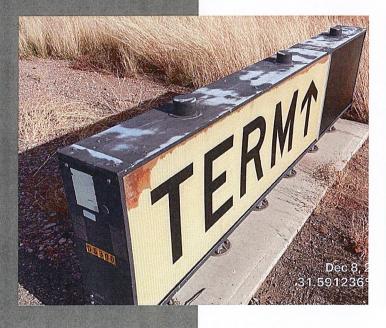
### Council Strategic Plan Goal:

6.4 - Maximize the economic impact of the municipal airport

### **Current Challenges**

- Lack of centralized control from Control Tower
- o (4) different runway light manufacturers, ongoing maintenance problems
- Signs are old halogen or incandescent which have passed useful life

- Replace failing runway lights and signs with High Efficiency, long-life LED
- Replace over 8,000 feet of fiber across airfield to improve lighting controls
  - Being done in conjunction with Fort control upgrades











Scope of Work

Smart Irrigation
System

Major COVE Renovations

Solar Covered Parking

City Hall Roof Replacement

Sports Building HVAC & Controls

Building Envelope Upgrades

### Council Strategic Plan Goals:

- 4 Effectively plan for and manage water resources
- 6.1 Explore different technologies and partnerships relevant to economic development and expand where appropriate, such as broadband and 5G availability, EV charging stations, and relevant emerging technologies

- Provide and install smart irrigation system with flow sensors at (19) City parks and fields
- Provide centralized and remote access including weather-based controls
- Advance Sierra Vista's water-savings commitment by optimizing water usage
  - 4.6 million gallons saved each year, or over 14 acre-feet of water enough to fill 7 full-sized Olympic swimming pools







## Sierra Vista

### Scope of Work

Smart Irrigation System

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Building Envelope Upgrades

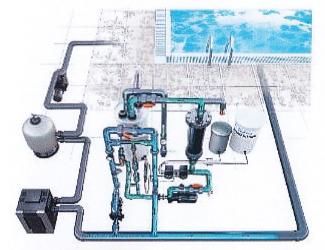
### Council Strategic Plan Goals:

- 4 Effectively plan for and manage water resources
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#### **Current Challenges**

- Filtration, chemical, and mechanical systems have surpassed their useful life
- Filter changes are unsafe to perform
- Major water leaks and crumbling concrete bases

- On-Site Sodium Hypochlorite Generation
- Smart Control w/ new pumps and motors
- Regenerative media filtration systems including fully automated controls
- Redesign of system with new concrete bases for filters and pumps
- Advance Sierra Vista's water-savings commitment by optimizing water usage
  - 1.4 million gallons, or over 4.3 acrefeet, of water saved each year











### Scope of Work

Smart Irrigation System

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### Council Strategic Plan Goals:

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### **Current Challenges**

- Limited/no renewable energy sources
- Expensive police special vehicles exposed to sun year round



Install Solar covered parking structures at 4 sites:



City Hall 164 kW





COVE 100 kW

**Library** 100 kW





**PD** 235 kW



### Sierra Vista

### Scope of Work

Smart Irrigation System

Major COVE Renovations

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### **Current Challenges**

- o Roof is 40 years old far past its useful life
- Regular roof leaks

- Full Roof Replacement Flat and metal portions, decorative siding, etc.
- 15 Year Warranty
- Solar installed on new metal roof











Scope of Work

Smart Irrigation System

Major COVE Renovations

Solar Covered Parking

City Hall Roof Replacement

Sports Building
HVAC & Controls

Building Envelope Upgrades

#### **Current Challenges**

- Sports Division Building HVAC is 15 years old, inefficient, and past useful life
- Aging buildings have numerous air leaks, gaps, and holes that lead to major building inefficiencies

- Replace 4 HVAC units at the Sports Division Building and add the facility to the City-wide Building Automation System
- Building Envelope improvements at 17 City buildings













## Financial Highlights



### Total Project Cost

\$25.9M

\$24.4M after LWCF Grant

### **Annual Savings**

\$2.2M

Utility/O&M Savings: \$314k
Direct Revenue: \$223k
Capital Cost Avoidance: \$1.7M

### Lifecycle Savings

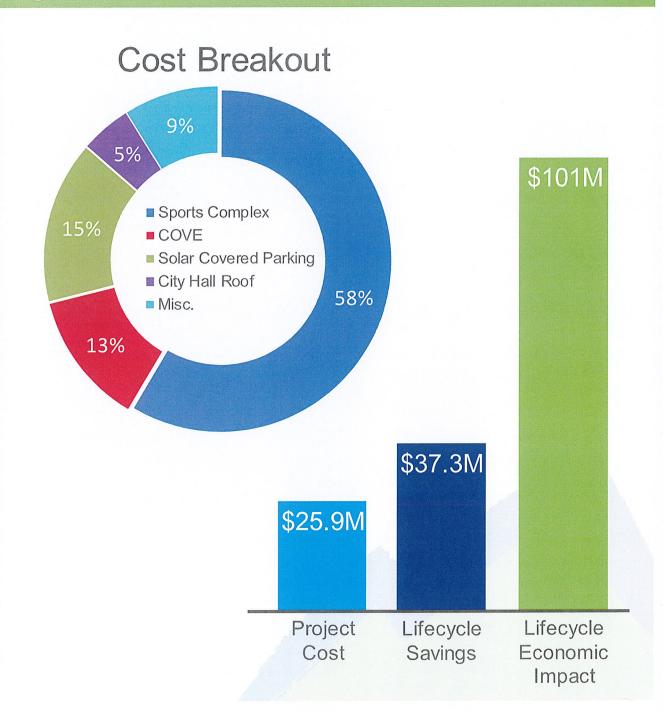
\$37.3M

Savings, Revenue, and Avoided Cost Over 25-year partnership

### Lifecycle Economic Impact

\$101M

Over 25-year partnership



# Schneider Project Financing

### Finance \$25M over 15 or 20 years

- Public or Private placement
- Try to include 10 year call option
- 15 year annual debt service estimate: \$2,225,000
- 20 year annual debt service estimate: \$1,865,000
- Estimated coverage ratio with 15 year bond payment: 9x

### What does this project accomplish for the City of Sierra Vista?

- Kick-starts ~\$15.1M of progress on the Parks Master Plan and initiates development of Sports Complex
- Provides the community with brand new amenities Football Field and Running Track
- Increases Sports Tourism with marketable modernizations to sports areas
- Launches Electric Vehicle (EV) Infrastructure pilot for community and visitors
- Saves energy & money while also increasing direct revenue and economic impact
- Generates over \$37M in savings & \$101M in economic impact over the life of the project
- Advances Sierra Vista's water-savings commitment, saving over 6 million gallons of water,
   or 18 acre-feet each year enough to fill over 9 full-sized Olympic swimming pools
- Addresses \$26M in Sports Tourism, Smart City, and City infrastructure improvements
- Tangibly advances City Strategic Leadership Goals for FY22-23
- Saves water, energy, and maintenance costs while improving operations at the Cove
- Addresses critical infrastructure needs at several City facilities